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Ambit Energy Reaches \$1 Billion in Annual Revenue in Only Seven Years

DALLAS – May 22, 2013 – Ambit Energy, a leading national retail energy provider based in Dallas, announced today it has officially surpassed \$1 billion in annual revenue. The corporation, which provides more than 80 percent electricity and 20 percent natural gas to residential and commercial clients across the country's deregulated markets, reached this landmark in only seven years.

"While that is quite a distinction of success and growth for Ambit Energy, this accomplishment is definitely recognition of our entire team – both staff and our more than 200,000 independent sales Consultants nationwide," said Jere Thompson, Jr., Ambit Energy co-founder and chief executive officer. "Now that we have passed this benchmark, it only means we have many more to reach for our ultimate goal – be the finest and most respected retail energy provider in America."

Other recent accomplishments of Ambit Energy include passing 1 million residential customers¹ last December, being included on the Inc. 500/5000 list for the third consecutive year and being recognized as the No. 14 largest direct selling company in the world on the Direct Selling News Global 100 list.

Also in 2012, Ambit Energy introduced service to more than 13 million potential customers by expanding into Massachusetts, Connecticut and northern California. The company also continued to add new service areas in New York, Pennsylvania, Maryland and Illinois.

"We have always been aggressive and smart in our strategic approach to grow the company," said Chris Chambless, Ambit Energy co-founder and chief marketing officer. "With an energized sales force nationwide, and a commitment to not sacrifice integrity over growth, we believe Ambit Energy is positioned to reach every goal we have in our future to help create a stress-free lifestyle for energy consumers and blossoming entrepreneurs alike."

For more information about Ambit Energy's rates and services, or about the opportunity to join the Ambit Energy team, visit ww2.ambitenergy.com or call (877) 28-AMBIT.

¹ 94% of Ambit Energy's customers are residential. For purposes of counting total customers, the company converts small business customers to a residential customer equivalent (RCE) based upon their actual usage compared to an average Ambit residential customer from the same geographic area.

TWEET IT: @AmbitEnergy surpasses \$1 billion in annual revenue in only seven years! Find out how and why here: goambit.com/billion #DirectSelling

About Ambit Energy

Ambit Energy provides electricity and natural gas services to residential and small business customers in deregulated markets across the United States, primarily marketed through a direct sales channel of more than 200,000 Independent Consultants. Named the fastest growing private company in the country for 2010 by Inc. magazine, Ambit Energy is focused on being the finest and most-respected retail energy provider in America, offering cost-effective choices for today's energy consumer. For more information on Ambit Energy's customer-focused service and monthly utility savings opportunities, or to join the Ambit Energy team, visit ww2.AmbitEnergy.com or call (877) 28-AMBIT.